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# Industrias Barcepal, S.L.

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“Where quality and  
price merge together”





# B Industrias Barcepal, S.L.

Industrias Barcepal SL is a Spanish company set up in April, 2011, which belongs to a corporate group created more than 30 years ago, in the early 80's.

Industrias Barcepal engages in the production, selling, marketing and distribution in a wide variety of markets of a small group of products, all of them offering an exceptional value for money. Due to the excellent price of our products, we focus in wholesale markets and the all-inclusive hotel sector.

Industrias Barcepal offers a product specialization unprecedented in the market. We offer a short range of products, this feature allows us to both transfer our production cost efficiency to our final clients and to focus on those products with a higher client's demand.

Additionally, we have distribution warehouses of our own that facilitate a better vertical integration and a logistic cost saving. These two advantages are directly and fully transferred to our clients.

Likewise, we can offer a total logistic flexibility that allows the wholesale client to combine in the same container a variety of products, such as disposable items or drinks. The option of loading mixed containers gives the client the possibility of buying fewer quantities of each product with a higher frequency of time. This allows our clients to lower their stocks and the space they need to store them. Thus, we provide our client with a saving in storage costs.

Last but not the least are the payment facilities that we offer to our clients. We provide them with a variety of financing alternatives which even include the possibility of payments periods of 360 days, paying by letter of credit issued by specific banks.

All the above features enable us to offer our clients an almost unbeatable value for money, great efficiency and a good financial support.

## Spirit Whisky



Old Partner  
30%  
70cl y 1L



Old Partner  
40%  
70cl y 1L

## Vodka



Tabarish  
30%  
70cl y 1L



Tabarish  
37,5%  
70cl y 1L

## Wines



El Roble  
Red  
12% 75cl



El Roble  
Chardonnay  
11% 75cl

Production  
Selling  
Marketing  
Distribution



Industrias Barcepal, S.L. CIF: ES B 65554461

Polígono Industrial Can Mascaró. Calle Ponent, N°. 54.  
Nave A-8. 08756 La Palma de Cervelló, Barcelona (España).

[barcepal@barcepal.com](mailto:barcepal@barcepal.com) [www.barcepal.com](http://www.barcepal.com)